

MCS
CONSULTING SERVICE

**Aging in Place Innovative
Service Model Summaries**

Submitted to
Geauga Community Impact Homebound Seniors Task Force
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**Geauga Community Impact’s Homebound Senior Task Force
Aging in Place Innovative Service Model Summaries**

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I. INTRODUCTION

The purpose of this report is to provide summaries of various aging in place innovative service models. The following are the models included. A comparative summary of all of the models is included in Appendix A and Appendix B.

- Avenidas New Roads for Older Adults, Palo Alto area, California
- Beacon Hill Village, Boston, Massachusetts
- Senior Independence Home Care – Breckenridge Village, Willoughby, Ohio
- Glacier Circle, Davis, California
- HouseWorks, Boston, Massachusetts
- Judson Smart Living at Home, Cleveland, Ohio
- Kendal at Home, Cleveland, Ohio
- SAIL (Support for Active Independent Lives), Madison, Wisconsin
- Staying Put, New Canaan, Connecticut

II. DESCRIPTION OF MODELS

Name of Organization: Avenidas New Roads for Older Adults
Location: Palo Alto area, California

Mission: “Avenidas provides support, information and community to enrich the lives of older adults and their families.”

Overview: Avenidas is a private, non-profit multi-service senior center serving several communities around Palo Alto and Stanford (mid-Peninsula area of California).

Two innovative programs distinguish Avenidas from other multi-service agencies serving seniors. The first program is *Avenidas SeniorCare*. This program provides professional consultation on aging issues designed for adult children caring for a parent or older relative. A licensed clinical social worker helps individuals:

- Clarify their concerns about their parents and aging;
- Establish priorities;
- Develop a plan of action; and
- Direct to appropriate resources.

Another unique program is *Avenidas Village*, which opened in October of 2007. It is designed to help people remain in their homes as they age by providing personalized assistance, services, and amenities. The program is similar to other Villages (based on the membership based, concierge style Beacon Hill Village model) on the East Coast, but is the first on the West Coast, and the only one in the country affiliated with an agency such as Avenidas, a provider of senior services for 40 years.

Target Population and Clients Served: Avenidas is open to all adults 50 and over. Its programs and services are targeted at a wide variety of interests and fitness levels. Avenidas serves over 5,000 participants each year with many individuals using multiple services.

Services Provided: The SeniorCare program services focus on service coordination and planning. The Avenidas Village program provides the following services:

- One phone number to call for assistance or for help in coordinating services;
- Prompt, friendly and professional customer service from dedicated Avenidas Village staff;
- Access to pre-screened vendors;
- Discounts on services;
- Transportation to and from medical appointments when doctor advises the member not to drive;
- Free emergency preparedness review;
- Daily personal telephone check-in service (if desired);
- Members-only website with a members forum;
- Members-only social and cultural activities;
- Members-only directory of fellow members;
- Benefits of Avenidas Village partnerships with healthcare providers;
- Volunteer opportunities; and
- Social connections.

Staffing: The agency has 45 employees.

Costs/Funding: Membership in the Avenidas Village for an individual is \$750 and \$900 for a couple (2 people in a household). SeniorCare aging consultation is \$100/hour.

Avenidas has \$3.5 million in revenue. About 30% of its revenue is from service fees, about 15% in government funding, and the remaining from other private contributions. Specific program budgets were not available.

Sources/Additional Information

Avenidas New Roads for Older Adults website at www.avenidas.org

Avenidas Village website at www.avenidasvillage.org

Gross, Jane. (2007, August 14). "A Grass-Roots Effort to Grow Old at Home." *The New York Times*. Retrieved November 6, 2007 from http://www.nytimes.com/2007/08/14/health/14aging.html?_r=1&oref=slogin

Name of Program: Beacon Hill Village
Location: Boston, Massachusetts

Overview of Program: The historic and affluent Beacon Hill neighborhood of Boston is a thriving and amenity-rich area. In 2002, a group of long-time residents who wanted to stay in their homes rather than move to a retirement community came together to form Beacon Hill Village. Their goal was to create a comprehensive, coordinated approach to helping them with anything and everything they need to age in place.

Beacon Hill Village is a membership-based, one-stop concierge service providing aging residents with a network of support services to maintain living in their own homes in the Beacon Hill, Back Bay, and West End areas of Boston. As the executive director describes the program “We are a one-stop shopping center. Our members call us and tell us what they need and our job is to find a solution.” By becoming members, village members have access to a network of support services for aging residents including transportation, healthcare, and entertainment. Beacon Hill Village is strongly resident driven and is a self-help model of service delivery; members (not “clients”) direct the services that are provided.

The Beacon Hill Village model has been nationally recognized, and the model has been adapted and adopted by at least a half dozen organizations around the country.

Target Population and Clients Served: Any neighborhood resident age 50 or older can join the village. Its members include retirees in their 90s as well as working people in their 50s and 60s. While reduced cost memberships are available, the Village is a program targeted to moderate to higher income individuals. In 2006, Beacon Hill Village served 320 members, and growing by about 8 new members a month. In 2007 they had 400 members.

Services Provided: Below are some of the services Beacon Hill Village provides:

- Information;
- Household services such as home repair;

- Transportation for individuals and groups;
- Meals and groceries;
- Volunteer programs (both within the Village membership and in the greater community);
- Concierge Services (water plants, pick up prescriptions, mail a package, etc.);
- Social and cultural activities (trips, computer classes at home, and educational seminars);
and
- Health and wellness services (home health services and health care and wellness programs).

Some services provided with membership are free, such as check-in, classes, and cultural events. For those services that require a fee, Beacon Hill Village has a network of pre-screened service providers with whom they have negotiated a discounted rate for their members. Village staff not only book volunteers (often a Village member) and service providers for the member, but will follow up with that member to assess how the service was performed.

Staffing and Service Utilization: Although members are entitled to highly personalized attention, the tiny staff—operating out of a one-room neighborhood office—has never been overwhelmed because only about a third of the members call the village frequently. Another third use it now and then, while the remainder draws mainly on its social offerings—lectures, weekly lunches in a local restaurant and day trips to places like the Newport Jazz Festival.

Costs/Funding: The annual membership fee is \$580 per individual, \$780 for a family. A membership package also is available for those with a moderate income: \$100 per individual, \$150 for a family which includes a credit towards programs and services. Generous neighbors and foundations supplement the rest of the organization's expenses. Some services are included as free with the service, such as looking in and information. Other services are provided at a reduced fee after contacting with the agency such as home health aides and certified nursing assistants for members at discounted rates. The village has people who charge as little as \$15 an hour for odd jobs.

According to Beacon Hill Village's executive director, in many cases remaining at home and using the village's à la carte services is much cheaper than assisted living. If, however, someone becomes ill enough to need 24-hour care or other expensive services, the total costs probably will equal those of a nursing home, "but with one big difference: you are in your own home."

The village still relies on foundations and support from board members and the community. "Membership fees pay for about 50 percent of our expenses, and within a year we think that will rise to 60 percent," Willett says (Basler, 2005).

Sources/Additional Information

See Beacon Hill Village's website at www.beaconhillvillage.org

Basler, Barbara. (2005, December). "Declarations of Independents: Home is where you want to live, forever." *AARP Bulletin*. Retrieved October 18, 2007 from http://www.aarp.org/bulletin/longterm/declaration_independents.html

Gross, Jane. (2006, February 9). "Aging at Home: For a Lucky Few, A Wish Come True." *The New York Times*. Retrieved October 18, 2007 from <http://www.nytimes.com/2006/02/09/garden/09care.html>

Gross, Jane. (2007, August 14). "A Grass-Roots Effort to Grow Old at Home." *The New York Times*. Retrieved November 6, 2007 from http://www.nytimes.com/2007/08/14/health/14aging.html?_r=1&oref=slogin

Note: Beacon Hill Village has created a "how to" manual available for purchase to assist communities in replicating this model.

Name of Program: Senior Independence Home Care –
Breckenridge Village
Location: Willoughby, Ohio

Mission: The following is the mission statement of Ohio Presbyterian Retirement Services, the parent organization of Breckenridge Village: “Our mission is to provide older adults with caring and quality services toward the enhancement of physical, mental and spiritual well-being consistent with the Christian Gospel.”

Overview: Breckenridge Village is a continuing care retirement community with individual house and apartment units, assisted living, Alzheimer’s care, skilled nursing, and other services provided on its Willoughby campus. The Senior Independence Home Care program of Breckenridge Village, also known as Senior Independence of Willoughby, is for individuals living in their own homes both within and outside of Breckenridge Village. The program offers Medicare certified services for Lake, Eastern, Cuyahoga, and Geauga counties. Senior Independence is a comprehensive program designed to give seniors the help they require and the confidence they need to stay at home living the life they want. It allows seniors to select as much or as little help as they need.

Target Population: Individuals of all faiths 55 and older.

Services

- Skilled nursing;
- Personal care/home health aides;
- Physical, speech and occupational therapies;
- Care management;
- Housekeeping;
- Shopping;
- Laundry;
- Escorted transportation;
- Meal preparation;

- Medication assistance;
- Insurance assessments; and
- Medical social work.

Staffing and Service Utilization: N/A.

Costs/Funding: Ohio Presbyterian Retirement Services is a nonprofit organization that accepts donations. The cost for services billed at an hourly rate may be paid by the client, PASSPORT, Medicare or the Title III Older Americans Act.

Sources/Additional Information

Ohio Presbyterian Retirement Services Breckenridge Village Senior Independence Home Care Program website
http://www.oprs.org/SeniorIndependence/SI_Home_Care.aspx?hhc=bv§ion=Communities

Name of Program: Glacier Circle
Location: Davis, California

Mission: “The mission of Glacier Circle Senior Community is to create and maintain a small cooperative-style housing community of seniors who share some expenses, skills and visions in mutual support and friendship. We are committed to being a welcoming community of independent outlooks and shared values.”

Overview of Program: Glacier Circle co-housing¹ community is the country's first self-planned housing development for the elderly — a community they had conceived and designed themselves. As an article in the *New York Times* described the project, “Over the past five years, the residents of Glacier Circle have found and bought land together, hired an architect together, ironed out insurance together, lobbied for a zoning change together and existentially probed togetherness together.” Twelve individuals who knew each other from their involvement with the Unitarian Universalist Church created Glacier Circle. Their idea was that when you are physically closer to each other, you pay more attention and look in on each other. The development has eight individual town homes and a common house with a living room and a large kitchen and dining room for communal dinners; upstairs is a studio apartment they will rent at below market value to a skilled nurse who will provide additional care.

Target Population and Clients Served: All current residents are accomplished professionals whose incomes are solidly middle to higher income. Members range in age from 70 to 84, and most are now retired. There are eight households and 12 individuals.

Services Provided: Glacier Circle does not provide formal services. Rather, it is a group of individuals who have come together to take care of each other.

Staffing and Service Utilization: There is no staff. The community holds weekly two-hour business meetings after which people go out to dinner. To get the business work done, three positions were created: President, Secretary and Treasurer. There are no formal teams.

¹ Co-housing, a term imported from Denmark, is people buying homes in a community they plan and run together

Costs/Funding: The cost of the development of Glacier Circle was \$3.2 million, or about \$400,000 per unit, plus \$350 a month in dues. They expect to collect \$850 a month in rental income. Individuals own their own homes but share expenses of common areas.

Sources/Additional Information

Brown, Patricia Leigh. (2006, February 27). Growing Old Together, in New Kind of Commune. *The New York Times*. Retrieved October 30, 2007 from <http://www.nytimes.com/2006/02/27/national/27commune.html?ei=5088&en=a389effcc8c0675b&ex=1298696400&partner=rssnyt&emc=rss&pagewanted=all>

Name of Program: HouseWorks
Location: Boston, Massachusetts

Vision: “HouseWorks is a local company dedicated to helping seniors live independently, no matter how challenging their circumstances... HouseWorks was meant to be a different kind of private-pay home care company — more flexible, more reliable, and more responsive than any of its predecessors.”

Overview: HouseWorks is a for profit, private-pay home care company. Founded in 1998, HouseWorks' fundamental innovation has been its entrepreneurial approach to service delivery, a customer-driven approach that returns a sense of control to adult children and their elderly parents. Rather than telling customers what they can or should have, HouseWorks listens to what they want and “bends over backward” to meet their needs.

Target Population and Clients Served: HouseWorks targets its services to seniors and their families in communities throughout the Greater Boston area who want to stay in their community. Though not explicitly stated, because HouseWorks is private-pay, their services are targeted to individuals with at least moderate incomes. HouseWorks serves about 700 individuals annually.

Service Provided: Home care for between one to 24 hours; home modifications; and in retirement communities, assisted living facilities, and nursing homes, HouseWorks helps seniors stay as independent as possible by providing individualized assistance that complements in-house services (e.g. more intensive assistance delivered in the facility for individuals with Alzheimer’s).

Staffing: Not available.

Costs/Funding: HouseWorks services are private pay.

Sources/Additional Information

HouseWorks’ website: <http://www.house-works.com>

Name of Program: Judson Smart Living at Home
Location: Cleveland, Ohio

Mission: “Judson's mission is to provide programs and living options for individuals taking responsibility for their successful aging experience.”

Overview: Judson is an accredited, not-for-profit continuing care retirement community that has served Northeast Ohio since 1906. Judson has residential living options including Judson Park in Cleveland Heights, Judson Manor in University Circle, and South Franklin Circle in Chagrin Falls. Judson also provides home care services. Judson ascribes to the philosophy of the Eden Alternative which believes that aging should be a continuing stage of development and growth rather than a period of decline. Places that have adopted the Eden Alternative typically are filled with plants, animals and are regularly visited by children.

Judson’s Smart Living at Home allows individuals to stay at home and personalize their own program with the services they desire with the ability to smoothly transition to a Judson living environment if they need to.

Target Population: Judson Home Care serves the east side of Cleveland and eastern Cuyahoga County suburbs. Services are targeted to individuals who need respite, intermittent, short-term or long-term non-skilled care support, or recovering from an illness or injury not covered by Medicare.

Services Provided:

- Senior health care management services;
- Domestic companion live-in overnight services;
- Homemaker and companion services;
- Personal supportive care services (for activities of daily living);
- Respite intermittent care;
- And other services by request including:

- Medical claims management and bill paying;
- Household management;
- Packing, sorting, moving;
- Home repair;
- Home safety inspection; and
- Transportation.

Staffing and Service Utilization: N/A

Costs/Funding: Judson is a not for profit organization that receives foundation and individual contributions in addition to client fees. In 2006, Judson at Home had \$2.6 million in revenue. Per their 990, they did not receive any Medicare or Medicaid reimbursement for these services.

Sources/Additional Information

Judson website www.judsonsmartliving.org

Name of Program: Kendal at Home
Location: Cleveland, Ohio

Mission: The mission of The Kendal Corporation, a not-for-profit organization, is to create, develop, support, and lead a system of communities and services for older persons, in accordance with the principles of the Religious Society of Friends.

Kendal at Home's missions statement is "Founded on Quaker values, we offer older people the opportunity to remain a part of their vibrant, diverse, caring communities while providing options to promote independence, continuous learning, social relationships, and excellence in healthcare."

Overview: The Kendal Corporation is nationally recognized as a leader in serving older people. Kendal's approach is based on the philosophy that retirement and growing older can bring new opportunities for growth and development. Kendal at Home is a program of the Kendal Corporation and describes itself as a continuing care community without walls. Individuals buy into the program, and they are guaranteed to know what they will pay for long-term care services no matter how much care or for how long they need the services. The program coordinates care in the older adult's home, or, if necessary, into nursing or other assisted living care.

Each member of Kendal at Home is assigned a personal Care Coordinator. The member, care coordinator, and physician develop a care plan with the goal of helping the member stay well and maintain their highest level of independence.

The Kendal at Home program provides a broad range of services and support in a Member's home with the goal of keeping them living independently in their community for as long as possible. Similar to the services provided by a Continuing Care Retirement Community but without the campus/facility structure, the *Kendal at Home* program offers care coordination and commitment to provide needed services, in the home or in a healthcare facility approved by Kendal.

Target Population: Individuals must be 60 years of age or older. The member must also be in generally good health, and meet the admission requirements and submit to a medical and financial review.

Services Provided:

- Adult Day Care Services;
- Assisted Living;
- Care coordination;
- Emergency Response System;
- Fitness and Home Assessment;
- Home Health Services;
- Homemaker/ Companionship Services ;
- Hospice;
- Meal Providers;
- Nursing Home Facilities;
- Therapy Services; and
- Transportation Services.

Staffing and Service Utilization: Administrative staffing at Kendal at Home consists of an executive director, a medical director, a director of care coordination, a marketing and care coordinator, at home specialists, and an office manager/member coordinator. Number of clients served is unknown.

Costs/Funding: The program charges a one-time-only entry fee based on an applicant's age, plus a monthly membership fee based on the particular plan selected. Plans range from 100 percent coverage for home care and services at nursing facilities or extended care centers, to one that gives 100 percent coverage for home care that can range from companion services and meal preparation to light housekeeping – but no coverage for services outside the home. The younger an applicant is, the lower the entry fee. In 2006, fees begin at \$7,600 for a 60-year old. Monthly membership fees range start at \$294 and go up to about \$500, depending on the plan selected. Monthly fees are not determined by age. Additionally, some fees are tax deductible. Kendal at

Home's website states, "The investment you make in *Kendal at Home* is a fraction of the cost of long-term care services if you paid for all of the services included in the program separately."

Additionally, The Cleveland Foundation and several of the Kendal Corporation retirement communities provided support to initiation of the Kendal at Home Program.

Sources/Additional Information

Kendal at Home website <http://kahome.kendal.org/>

Fogarty, Steve. (2004). "Finding a way to stay home: Kendal to introduce new home care program." *The Chronicle Telegram*. Retrieved November 9, 2007 from http://kahome.kendal.org/features/documents/Findingawaytostayhome_001.pdf

Name of Program: SAIL (Support for Active Independent Lives)
Location: Madison, Wisconsin

Mission: “SAIL’s purpose is to help enhance the health, wellness, and independence of people over the age of 60.”

Overview: SAIL is a non-profit, membership organization of people 60+ who are determined to remain active, independent, and in their own homes while facing the challenges of growing older. Being a SAIL *member*, not client, is emphasized. SAIL, originally funded as a Naturally Occurring Retirement Community (NORC) Demonstration Project, is a program of the Madison Area Continuing Care Consortium, Inc. in collaboration with Attic Angel Association, Home Health United, HospiceCare Inc. and Oakwood Lutheran Homes Association, Inc.

Target Population: Services are targeted to individuals 60 and older in the city of Madison, Wisconsin. SAIL consists of men and women living as couples or singles, in apartments, condominiums, and private residences, with a diverse background of careers, families, ethnicity, and overall life experiences.

Services Provided:

- One phone number to call for any service;
- Coordinated billing;
- Access to pre-screened service vendors;
- Transportation arrangements;
- House checks while member is away;
- Computer training and support;
- Volunteer services and opportunities;
- Monthly newsletter;
- Customer advocacy and satisfaction;
- Morning “Rise & Shine” check-in service; and
- Information and referrals.

Staffing and Service Utilization: The organization has four paid staff including a program director, member services coordinator, administrative assistance, and vendor services manager, many volunteers, and a government board of nine members.

Costs/Funding: Membership is less than a dollar a day. Many members prefer to pay the annual fee of \$300 for convenience (plus with the Baker's Dozen offer, an extra month of membership is included at no charge). Some members prefer to pay the annual fee in \$25 monthly installments. Additionally, there is a sliding scale fee for those unable to pay the full membership fee.

SAIL was initially funded by the U.S. Administration on Aging for a one-year Naturally Occurring Retirement Community (NORC) Demonstration Project, a term coined by University of Wisconsin professor Dr. Michael Hunt, a SAIL colleague. In 2004, MACCC received a federal appropriation to begin the project, in addition to receiving funding from the Madison Community Foundation. By January 2010, SAIL is expected to be self-sustaining and available throughout Madison's Dane County.

Sources/Additional Information

SAIL's website: <http://sailtoday.org/>

Name of Program: Staying Put
Location: New Canaan, Connecticut

Mission: “Staying Put in New Canaan is a private, nonprofit corporation founded to give New Canaan residents both the practical means and the confidence to live their lives to the fullest in their own homes as they grow older.”

Overview: Staying put is a nonprofit membership organization created by and for local residents to help them enjoy safer, healthier and more independent lives in their own homes. Staying Put is a "virtual retirement community" or "aging in place" initiative modeled on the Beacon Hill Village model.

Target Population: Services are targeted to individuals 50 and older in the affluent, suburban town of New Canaan which has a population of 20,000.

Services Provided: Through partnerships with proven providers of services, Stay Put intends to be able to offer their members preferred access to social and cultural activities, exercise activities, household and home maintenance services, and transportation and shopping assistance, as well as home health care services and assisted living at home. The organization will begin offering these services in January 2008.

Staffing and Service Utilization: The organization will have an Executive Director and trained volunteers. Services have not started, but a town-wide meeting held in June of this year attracted over 200 participants.

Costs/Funding: Cost of membership and a la carte services was not available. Subsidized memberships will be available to at least 10 percent of members. The organization intends to build an endowment.

Sources/Additional Information

Staying Put New Canaan's website, <http://stayingputnc.org>, provides extensive information regarding the organization's history, planning, and other service delivery information.

III. CONTACTS FOR MODEL COMMUNITIES

Providers

Avenidas Village (Palo Alto, Calif., starts in October)

John Sink, director of programs, JSink@avenidas.org, 650-289-5421,
<http://www.avenidasvillage.org/>

Beacon Hill Village (Boston, operating since 2001)

Judy Willet, executive director, 617-723-9713, bhvillage@aol.com, www.beaconhillvillage.org

Breckenridge Village (Willoughby, Ohio)

David Schell, Executive Director, 440-942-4342, http://www.oprs.org/breckenridge_village

Cambridge at Home (Cambridge, Mass., starts in October)

Kathy Spirer, executive director, 617-864-1715, <http://www.cambridgeathome.org/>

Capitol Hill Village (Washington, DC, starts in October)

Gail Kohn, executive director, info@capitolhillvillage.org, 202-543-1778,
<http://capitolhillvillage.org/>

Gramattan Village (Bronxville, N.Y.)

Christina Staudt, vice president, staudthome@aol.com, 914-337-3968, no website

Kendal at Home (Westlake, OH)

Lynne Giacobbe, executive director, (440) 835-8681, <http://kahome.kendal.org/>

Judson Smart Living at Home (Cleveland, OH)

Jan Bohinc, director, jbohinc@judsonsmartliving.org, (216) 791-2077,
<http://judsonsmartliving.org/smart-living-at-home.html>

Mount Vernon at Home (Alexandria, Va.)

Arnold Edelman, vice president, jaedelman@cox.net, 703-765-0369, no website

Palisades/Foxhall Village

Alicia Juarrero, vice president, aliciajuarrero@gmail.com, no website

SAIL (Support for Active Independent Lives)

Ann Albert, program director, ann@sailtoday.org, 608-276-1563, www.sailtoday.org

Staying Put (New Canaan, CT)

Tom Towers, board president, tbtowers@optonline.net, 203-966-7917,
<http://stayputnewcanaan.org/>

Transition in Place Services (Clifton and Fairfax Station, Va.)

William W. Cole, secretary/treasurer, wwcole@cox.net, 703-764-1300, no website

Other Resources

Center for Aging in Place Support (Resource center for groups in Westchester County, N.Y.)

Robert Waldman, president, rwaldman@aipsupport.org, 914-833-9654

E-mail listerv put together by attendees of conference at Beacon Hill Village (not an official B.H.V. site) beaconhillvillagemodel@googlegroups.com

Elder Co-Housing Network <http://www.abrahampaiss.com/ElderCohousing>

Massachusetts Institute of Technology's AgeLab. <http://web.mit.edu/agelab/>

*List adapted from Gross, Jane. (2007, August 14). "A Grass-Roots Effort to Grow Old at Home." *The New York Times*. Retrieved November 4, 2007 from http://www.nytimes.com/2007/08/14/health/14aging.html?_r=1&oref=slogin

IV. APPENDICES

Appendix A

Geauga Community Impact Homebound Senior Task Force							
Summary of Service Models							
Models	Model Description	Organization Structure	Affiliation	Payment for Services	Cost	Target Population	Level of Service Coordination
Avenidas Village	Village model	Non-profit	A program of Avenidas senior center	Some services by membership, others a la carte	Annual membership fee of \$750/\$900 for individual/couple	50+ & their adult children, minimally moderate income	Low/Moderate
Beacon Hill Village	Village model	Non-profit	Independent	Some services by membership, others a la carte	Annual membership fee of \$580/\$780 for individual/couple	50+, minimally moderate income	Low/Moderate
Breckenridge Village	Home care	Non-profit	Long term care provider Breckenridge Village	Hourly, private pay, Medicare, Medicaid, Title III	Varies	60+	High
Glacier Circle	Co-housing	Resident board	None	N/A	\$400K per unit	Invited older adults part of Unitarian Church, affluent	N/A
HouseWorks	Home care	Private, for profit	Independent	Hourly, private pay, no Medicare/Medicaid	N/A	Older adults and their adult children, higher income	High
Judson at Home*	Continuing care community at home	Non-profit	Judson continuing care retirement community	Unknown, no Medicare/Medicaid	Unknown	Older adults	High
Kendal at Home	Continuing care community at home	Non-profit	Kendal Corporation	Initiation, ongoing monthly fee	Initiation fee starts at \$7,600 w/monthly fee starting at \$300	60+, robust physical and financial health	High
SAIL	Village model	Non-profit	A program of the Madison Area Continuing Care Consortium	Some services by membership, others a la carte	\$300 annual membership fee	60+, minimally moderate income	Low/Moderate
Staying Put	Village model	Non-profit	None	Some services by membership, others a la carte	Unknown	50+, minimally moderate income	Low/Moderate

*Cost structure for Judson at Home was not available at the time this report was written.

Appendix B

Geauga Community Impact									
Aging in Place Innovative Service Models - Program Services Overview									
	Aventidas	Beacon Hill Village	Breckenridge Village	Glacier Circle	HouseWorks	Judson	Kendal	SAIL	Staying Put
Adult Day			X		X	X	X		
Assisted Living			X			X	X		
Case Management			X		X	X	X		
Check-In Service	X	X						X	X
Companion				X	X	X	X		
Computer/Technology Assistance	X	X		X				X	X
Concierge/Service Coordination	X	X	X					X	X
Coordinated Billing		X			X	X	X	X	
Customer Advocacy and Satisfaction	X	X						X	X
Home Health		X	X		X	X	X		
Home Maintenance (light)	X	X	X		X	X	X	X	X
Home Modification		X			X	X			
Home Repair					X	X			
House Cleaning			X		X	X	X		
Information	X	X	X					X	X
In-home Respite						X			
Meals		X		X			X		
Personal Care			X		X	X	X		
Fast Track at Select Geriatric Groups	X	X							
Respite Home Care			X		X	X	X		
Shopping	X	X	X						
Skilled Nursing			X			X			
Social and Cultural Events	X	X	X	X				X	X
Transportation - Medical	X	X	X	X		X	X	X	X
Transportation - Social		X		X					
Vetted and Discounted Vendors	X	X	X					X	X
Volunteer Opportunities	X	X						X	X
Wellness Programs		X				X	X		